

## John H Harland Co

2939 Miller Rd, Decatur, GA, 30035; **PH:** 1-770-981-9460; **http://**www.harland.net;  
**Email:** support@scantron.com

<b>General</b> - Incorporation..... GA	<b>Stock</b> - Price on:12/22/2006.....\$49.95
Employees.....5,686	Stock Exchange.....NYSE
Auditor.....Deloitte & Touche LLP	Ticker Symbol.....JH
Stk Agt.....EquiServe Trust Co	Outstanding Shares.....25,550,000
Counsel.....King & Spalding LLP	E.P.S.....\$2.77
DUNS No.....00-327-4552	Shareholders.....2,928

**Business:** The group's principal activity is to operate in three segments: the printed products segment includes checks and direct marketing activities marketed primarily to financial institutions. The software and services segment is focused on the financial institution market and includes lending and mortgage origination, compliance and closing applications, database marketing software, core systems applications and business intelligence solutions. The scantron segment represents products and services sold by the group's scantron subsidiary including scanning equipment and software, scannable forms, survey solutions, curriculum development and assessment tools and field maintenance services. The group's operations are primarily in the United States and Puerto Rico. On 03-Jun-2003, the group acquired premier systems inc.

**Primary SIC and add'l.:** 3577 2761 2759 2752 7375 7371

**CIK No:** 0000045599

**Subsidiaries:** EdVISION Corporation, Harland Business Products, Inc., Harland dataPRINT, Inc., Harland Financial Solutions, Inc., Harland International Company, HFS Core Systems, Inc., HFS Phoenix Systems, Inc., Interling Software Corporation, Intrieve, Incorporated, John H. Harland Company of Puerto Rico, Liberty Checks and Services, Inc., Scantron Corporation, The Check Store, Inc.

**Officers:** Michael J. Riley/VP, Controller, Jacky McIntosh/VP - Client Services, Jana Miller Schmidt/VP - Business Development, John Walters/Sr. VP, General Counsel/\$316,036.00, Paul Parrish/Sr. VP, CFO - Harland Printed Products, Marc Ruggiano/Sr. VP - Marketing, Harland Printed Products, Karen Matterson/VP - Human Resources, Harland Printed Products, Gene Lynes/Pres., Charles B. Carden/Sr. VP, CFO/\$384,885.00, Arlene Bates/Sr. VP - Human Resources/\$254,692.00, Bill Anderson/Sr. VP - Sales, Harland Printed Products, Rita Parker/VP - Customer Care, Harland Printed Products, Sherri Mckaig/VP - Human Resources, Steve Albright/Pres. - Liberty, Harland Printed Products, Timothy C. Tuff/Chmn., Pres., CEO, Member - Executive Committee/\$750,000.00, Jeff Heggedahl/Pres. - Harland Printed Products/\$307,204.00, Phil Theodore/Sr. VP - Human Resources, Sarah Bowen/VP, General Counsel - Harland Printed Products, Dave Conway/Service Group Pres., Tim Loomer/Testing, Assessment Division Pres., Salil Kulkarni/CIO - Harland Printed Products

**Directors:** William S. Antle/Dir., Member - Governance Committee, Richard K. Lochridge/Dir., Member - Governance Committee, Larry L. Prince/Dir., Chmn. - Executive Committee, John J. McMahon/Dir., Member - Audit Committee, Robert J. Clanin/Dir., Chmn. - Audit Committee, Scott Kisting/Member - Audit Committee, Harold G. Northrop/Chmn. - Governance Committee, Eileen M. Rudden/Dir., Member - Audit Committee, Timothy C. Tuff/Chmn., Pres., CEO, Member - Executive Committee, John D. Johns/Dir., Member - Executive Committee, Jesse J. Spikes/Member - Audit Committee

**Owners:** Larry L. Prince, Robert J. Clanin, Richard K. Lochridge, John J. McMahon, G. Harold Northrop, William S. Antle, Arlene S. Bates, Charles B. Carden, Timothy C. Tuff/3.30%, Barclays Global Investors, N.A./13.30%, John C. Walters, Jesse J. Spikes, Jeffrey D. Heggedahl, Eileen M. Rudden, RS Investment Management Co., LLC/6.10%, John D. Johns, American Century Companies, Inc./5.60%, Wachovia Corporation/5.40%

<b>Financial Data:</b> Fiscal Year End:12/31		<b>Latest Annual Data:</b> 12/31/2005	
<b>Year</b>	<b>Sales</b>	<b>Net Income</b>	
2005	\$982,909,000	\$75,478,000	
2004	\$798,487,000	\$55,115,000	
2003	\$786,668,000	\$55,966,000	
<b>Curr. Assets:</b>	\$154,575,000	<b>Curr. Liab.:</b> \$206,113,000	<b>P/E Ratio:</b> 18.03
<b>Plant, Equip.:</b>	\$104,618,000	<b>Total Liab.:</b> \$500,707,000	<b>Indic. Yr. Divd.:</b> \$0.700
<b>Total Assets:</b>	\$819,849,000	<b>Net Worth:</b> \$319,142,000	<b>Debt/Equity:</b> 0.8984

## John Wiley & Sons Inc

111 River St, Hoboken, NJ, 07030; **PH:** 1-201-748-6000; **Fax:** 1-201-748-6088;  
**http://**www.wiley.com; **Email:** custserv@wiley.com

<b>General</b> - Incorporation..... NY	<b>Stock</b> - Price on:12/22/2006.....\$38.11
Employees.....3,600	Stock Exchange.....NYSE
Auditor.....KPMG LLP	Ticker Symbol.....JW-A
Stk Agt.....Registrar & Transfer Co	Outstanding Shares.....57,220,000
Counsel.....NA	E.P.S.....\$1.835
DUNS No.....00-151-9248	Shareholders.....NA

**Business:** The group's principal activity is to publish print and electronic products. The group's core businesses include professional and consumer books and subscription services; scientific, technical and medical journals, encyclopedias, books and online products and services and educational materials for undergraduate and graduate students and lifelong learners. The group has publishing, marketing and distribution centers in the United States, Canada, Europe, Asia and Australia.

**Primary SIC and add'l.:** 2731 7375

**CIK No:** 0000107140

**Subsidiaries:** 24 Subsidiaries included in the Index

**Officers:** William J. Pesce/56/Dir., Pres., CEO, Executive Committee Member/\$823,333.00, William J. Arlington/Sr. VP - Human Resources, Timothy B. King/Sr. VP - Planning, Development, Deborah E. Wiley/Sr. VP - Corporate Communications, Ellis E. Cousens/Exec. VP, Chief Financial, Operations Officer/\$445,000.00, Josephine A. Bacchi/Corporate Sec., Gary M. Rinck/Sr. VP, General Counsel/\$387,500.00, Walter J. Conklin/VP, Treasurer, Stephen A. Kippur/Exec. VP, Pres. - Professional, Trade Publishing/\$436,667.00, Susan Spilka/Corporate Communications Dir., Edward J. Melando/VP, Corporate Controller, Chief Accounting Officer

**Directors:** William J. Pesce/56/Dir., Pres., CEO, Executive Committee Member, Kim Jones/50/Dir., Chmn. - Governance Committee, Compensation Committee Member, Peter B. Wiley/Chmn., Raymond W. McDaniel/49/Dir., Member - Audit Committee, Governance Committee Member, Bradford Wiley/Dir., Governance Committee Member, Warren J. Baker/69/Dir., Compensation Committee Member, Matthew S. Kissner/53/Dir., Executive Committee Member, Member - Audit Committee, Chmn. - Compensation Committee, William B. Plummer/48/Dir., Chmn. - Executive Committee, Chmn. - Audit Committee

**Owners:** Warren J. Baker, Bonnie E. Lieberman, Bradford Wiley/2.90%, Peter Booth Wiley/2.90%, Raymond W. McDaniel, Gary M. Rinck, Peter Booth Wiley/27.00%, William J. Pesce/3.30%, Ellis E. Cousens, Bradford Wiley/27.00%, Stephen A. Kippur

**Financial Data:** Fiscal Year End:04/30

**Latest Annual Data:** 04/30/2006

<b>Year</b>	<b>Sales</b>	<b>Net Income</b>	
2006	\$1,044,185,000	\$110,328,000	
2005	\$974,048,000	\$83,841,000	
2004	\$922,962,000	\$88,840,000	
<b>Curr. Assets:</b>	\$326,308,000	<b>Curr. Liab.:</b> \$362,109,000	<b>P/E Ratio:</b> 20.77
<b>Plant, Equip.:</b>	\$167,764,000	<b>Total Liab.:</b> \$624,169,000	<b>Indic. Yr. Divd.:</b> NA
<b>Total Assets:</b>	\$1,026,009,000	<b>Net Worth:</b> \$401,840,000	<b>Debt/Equity:</b> 0.4509

## Johnson & Johnson

One Johnson & Johnson Plz, New Brunswick, NJ, 08933; **PH:** 1-732-524-0400; **http://**www.jnj.com

<b>General</b> - Incorporation..... NJ	<b>Stock</b> - Price on:12/22/2006.....\$65.65
Employees.....115,600	Stock Exchange.....NYSE
Auditor.....PricewaterhouseCoopers LLP	Ticker Symbol.....JNJ
Stk Agt.....Computershare Trust Co N.A	Outstanding Shares.....2,900,000,000
Counsel.....NA	E.P.S.....\$3.80
DUNS No.....00-130-7081	Shareholders.....181,031

**Business:** The group's principal activity is to manufacture and market a range of products in the health care field. The group operates in three segments: consumer segment manufactures and markets a broad range of products used in the baby and child care, skin care, oral and wound care and women's health care fields, as well as nutritional and over-the-counter pharmaceutical products. Pharmaceutical segment's principal worldwide franchises are in the antifungal, anti-infective, cardiovascular, contraceptive, dermatology, gastrointestinal, hematology, immunology, neurology, oncology, pain management, psychotropic (central nervous system) and urology fields. Medical devices and diagnostics segment includes a broad range of products used by or under the direction of physicians, nurses, therapists, hospitals, diagnostic laboratories and clinics. On 18-May-2004, the group acquired egea biosciences, inc and artemis medical, inc on 18-Jun-2004.

**Primary SIC and add'l.:** 5122 2841 3841

**CIK No:** 0000200406

**Subsidiaries:** 229 Subsidiaries included in the Index

**Officers:** Michael H. Ullmann/Sec., Michael J. Dormer/Worldwide Chmn. - Medical Devices/\$675,215.00, Christine A. Poon/53/Vice Chmn., Worldwide Chmn. - Medicines, Nutritionals, Member - Executive Committee, Johnson, Johnson/\$925,000.00, Kaye Foster-cheek/VP - Human Resources, James G. Cullen/63/Dir., Chmn. - Audit Committee, Robert J. Darretta/60/Vice Chmn., Dir., CFO, Member - Executive Committee/\$983,846.00, William C. Weldon/57/Chmn., Dir., CEO/\$1,584,615.00, Per A. Peterson/Chmn. - Research & Development, Pharmaceuticals Group/\$801,077.00

**Directors:** Mary Sue Coleman/62/Dir., Member - Audit Committee, Christine A. Poon/53/Vice Chmn., Worldwide Chmn. - Medicines, Nutritionals, Member - Executive Committee, Johnson, Johnson, Michael M.e. Johns/64/Dir., Member - Compensation - Benefits Committee, Charles Prince/57/Dir., Arnold G. Langbo/68/Dir., Chmn. - Compensation, Benefits Committee, Ann Dibble Jordan/71/Dir., Member - Compensation - Benefits Committee, Leo F. Mullin/63/Dir., Member - Audit Committee, Susan L. Lindquist/56/Dir., Steven S Reinemund/57/Dir., Member - Compensation - Benefits Committee, David Satcher/65/Dir., James G. Cullen/63/Dir., Chmn. - Audit Committee, Robert J. Darretta/60/Vice Chmn., Dir., CFO, Member - Executive Committee, William C. Weldon/57/Chmn., Dir., CEO

**Owners:** Robert J. Darretta, Susan L. Lindquist, Steven S Reinemund, James G. Cullen, Per A. Peterson, William C. Weldon, Michael M.E. Johns, Arnold G. Langbo, Leo F. Mullin, Christine A. Poon, Mary Sue Coleman, Michael J. Dormer, Ann Dibble Jordan, Charles Prince, David Satcher

<b>Financial Data:</b> Fiscal Year End:01/01		<b>Latest Annual Data:</b> 01/01/2006	
<b>Year</b>	<b>Sales</b>	<b>Net Income</b>	
2006	\$50,514,000,000	\$10,411,000,000	
2005	\$47,348,000,000	\$8,509,000,000	
2004	\$47,348,000,000	\$8,509,000,000	
<b>Curr. Assets:</b>	\$22,995,000,000	<b>Curr. Liab.:</b> \$13,448,000,000	<b>P/E Ratio:</b> 17.28
<b>Plant, Equip.:</b>	\$9,846,000,000	<b>Total Liab.:</b> \$21,394,000,000	<b>Indic. Yr. Divd.:</b> NA
<b>Total Assets:</b>	\$48,263,000,000	<b>Net Worth:</b> \$26,869,000,000	<b>Debt/Equity:</b> 0.0494

## Johnson Controls Inc

5757 N Green Bay Ave, Milwaukee, WI, 53209; **PH:** 1-414-524-1200; **http://**www.jci.com;

**Email:** webmaster@jci.com

<b>General</b> - Incorporation..... WI	<b>Stock</b> - Price on:12/22/2006.....\$85.21
Employees.....136,000	Stock Exchange.....NYSE
Auditor.....PricewaterhouseCoopers LLP	Ticker Symbol.....JCI
Stk Agt.....Wells Fargo Bank	Outstanding Shares.....195,790,000
Counsel.....NA	E.P.S.....\$5.229
DUNS No.....00-609-2860	Shareholders.....NA

**Business:** The group's principal activity is to operate in two business segments: automotive group and control systems segment. Automotive group designs and manufactures complete seat systems, seating components and interior systems for cars, light trucks and vans and the manufacture of automotive batteries for the replacement and original equipment markets. Control systems segment is engaged in the installation and service of control systems and also services mechanical equipment and other systems in non-residential buildings and for on-site integrated facilities management services. The group has international operations in Asia, Europe and South America. On 23-Jul-2003, the group acquired borg instruments ag.

**Primary SIC and add'l.:** 2531 1796 3822 3691

**CIK No:** 0000053669

**Subsidiaries:** 88 Subsidiaries included in the Index

**Officers:** John M. Barth/Chmn., CEO, Chmn. - Executive Committee/\$1,373,750.00, Jeffrey G. Augustin/VP, Corporate Controller, Keith E. Wandell/COO, Pres./\$713,583.00, Denise M. Zutz/VP - Strategy - Investor Relations, Communication, Charles A. Harvey/VP - Diversity, Public Affairs, Susan F. Davis/VP - Human Resources, Sean Major/Assist. Sec., Assist. General Counsel, Michael D. Su/VP, MD Asia Pacific Region - Controls, Stephen A. Roell/Vice Chmn., Exec. VP/\$708,583.00, John P. Kennedy/Exec. VP/\$539,500.00, Giovanni Fiori/Exec. VP - International/\$642,750.00, Bruce R. McDonald/CFO, VP, Subhash Valanju/VP, CIO, Jeffrey S. Edwards/Automotive Group VP, GM - Japan, Asia Pacific, Darlene Rose/Sr. VP, David C. Myers/VP, Pres. - Controls Group, Jerome D. Okarma/VP, Sec., General Counsel, Gregg M. Sherrill/VP, GM - Battery, Alex A. Molinari/VP, GM North America Systems - Middle East, Controls, Frank A. Voltolina/VP, Corporate Treasurer, Beda Bolzenius/VP - Automotive Group