

**390 - Coca-Cola FEMSA**

**General** - Incorporation..... DE **Stock** - Price on:12/22/2006 .....\$48.35  
 Employees .....55,000 Stock Exchange.....NYSE  
 Auditor .....Ernst & Young LLP Ticker Symbol.....KO  
 Stk Agt.....EquiServe Trust Co Outstanding Shares .....2,340,000,000  
 Counsel.....NA E.P.S.....\$2.23  
 DUNS No.....00-329-6175 Shareholders.....326,685

**Business:** The group's principal activity is to manufacture, distribute and market nonalcoholic beverage concentrates and syrups. The products of the group include carbonated soft drinks and also various kinds of noncarbonated beverages. The group sells these beverages, concentrates and syrups to bottling and canning operations, distributors, fountain wholesalers and retailers. The other products marketed and distributed by the group include juice drinks, sports drinks, water products, teas, coffees and other beverage products. The group also has ownership interests in various canning and bottling operations. The operations of the group are conducted in the United States, Europe, eurasia, Middle East, Africa, Latin America and Asia. During 2003, the group acquired truedale packing co llc.

**Primary SIC and add'l.:** 2033 2086 2087

**CIK No:** 0000021344

**Subsidiaries:** 91 Subsidiaries included in the Index

**Officers:** Jos Octavio Reyes/Pres., COO - Latin America Group/\$511,213.00, Gary P. Fayard/CFO, Exec. VP/\$566,475.00, David F. Lyons/Operating Group Leadership, Pres. - South Africa Division, Brian J. Smith/Operating Group Leadership, Pres. - Brazil Division, Melody Justice/Operating Group Leadership, Retail Sales, Neville E. Isdell/Chmn., CEO, Chmn. - Executive/\$1,500,000.00, Mary E. Minnick/Pres. - Marketing, Strategy, Innovation Exec. VP/\$594,825.00, James R. Quincey/Operating Group Leadership, Pres. - Mexico Division, David M. Taggart/Corporate Functional Leadership, Treasurer, VP, Atul Singh/Operating Group Leadership, Pres. - India Division, Michael A. Clarke/Operating Group Leadership, Pres. - Northwest Europe Division, Manuel Arroyo/Operating Group Leadership, Pres. - Southeast, West Asia Division, Ingrid Saunders Jones/Corporate Functional Leadership, Dir. Corporate External Affairs, Chairperson - Coca, Cola Foundation, Sr. VP, Alexander B. Cummings/Pres., COO - Africa Group, Martin Machinandiarena/Operating Group Leadership, Pres. - Central Europe Division, William Egbe/Operating Group Leadership, Pres. - East, Central Africa Division, Vincent R. Timpano/Operating Group Leadership, Canada Division, Douglas Jackson/Operating Group Leadership, Pres. - South Pacific, Korea Division, Ahmet C. Bozer/Operating Group Leadership, Pres. - Eurasia, Middle East Division, Deryck J. Van Rensburg/Operating Group Leadership, Pres. - Germany, Nordic Division, Glenn G. Jordan S/Pres., COO - East, South Asia, Pacific Rim Group, Carol Crofoot Hayes/Corporate Functional Leadership, Corporate Sec., Michael Holm Johansen/Operating Group Leadership, Pres. - Mediterranean Division, Curt Ferguson/Operating Group Leadership, Pres. - North, West Africa Division, Irial Finan/Pres. - Bottling Investments, Supply Chain, Exec. VP/\$587,937.00, Danny L. Strickland/Chief Innovation - Research, Development Officer, Sr. VP, Francisco Crespo Bentez/Operating Group Leadership, Pres. - South Latin Division, Geoffrey J. Kelly/General Counsel, Sr. VP, Xiemar Zaraza/Operating Group Leadership, Pres. - Latin Center Division, Connie Medaniel/Corporate Functional Leadership, Controller, VP (48 Officers included in Index)

**Directors:** Neville E. Isdell/Chmn., CEO, Chmn. - Executive, Herbert A. Allen/Dir., Member - Executive - Finance Management Development, James D. Robinson/Dir., Chairperson, Dir. - Corporate Governance, Member - Compensation - Management Development, Cathleen P. Black/Dir., Chairperson - Compensation, Member - Public Issues - Diversity Review, Donald R. Keough/Dir., Chairperson - Management Development, Member - Public Issues - Diversity Review, Warren E. Buffett/Dir., Member - Audit - Executive, Finance, Barry Diller/Dir., Member - Dir. - Corporate Governance, Finance, Management Development, Sam Nunn/Dir., Ronald W. Allen/Dir., Member - Audit - Public Issues, Diversity Review, Donald F. McHenry/Dir., Chairperson - Public Issues, Diversity Review, Member - Dir. - Corporate Governance, Peter V. Ueberroth/Dir., Chairperson - Audit, Masahiko Uotani/Operating Group Leadership, Chmn. - Coca, Cola, Japan Company, Maria Elena Lagomasino/Dir., Member - Compensation, Dir. - Corporate Governance, Pedro J. Reinhard/Dir., James B. Williams/73/Dir., Member - Executive Committee - Management Development, Chairperson - Finance

**Owners:** Ronald W. Allen, Donald R. Keough, Herbert A. Allen, J. Pedro Reinhard, Gary P. Fayard, Cathleen P. Black, Warren E. Buffett/8.45%, Barry Diller, Peter V. Ueberroth, E. Neville Isdell, Donald F. McHenry, Irial Finan, James D. Robinson, Berkshire Hathaway, Inc./8.44%, James B. Williams/4.40%, Jos Octavio Reyes, Maria Elena Lagomasino, Sam Nunn, Mary E. Minnick

**Financial Data:** Fiscal Year End:12/31 Latest Annual Data: 12/31/2005

Year	Sales	Net Income
2005	\$23,104,000,000	\$4,872,000,000
2004	\$21,962,000,000	\$4,847,000,000
2003	\$21,044,000,000	\$4,347,000,000

**Curr. Assets:** \$10,250,000,000 **Curr. Liab.:** \$9,836,000,000 **P/E Ratio:** 19.23  
**Plant, Equip.:** \$5,786,000,000 **Total Liab.:** \$13,072,000,000 **Indic. Yr. Divd.:** \$1.240  
**Total Assets:** \$29,427,000,000 **Net Worth:** \$16,355,000,000 **Debt/Equity:** 0.690

**Coca-Cola Enterprises Inc**

2500 Windy Ridge Pkwy, Atlanta, GA, 30339; **PH:** 1-770-989-3000; **http://** www.cokece.com; **Email:** cecmail@na.cokece.com

**General** - Incorporation..... DE **Stock** - Price on:12/22/2006 .....\$20.1678  
 Employees .....73,000 Stock Exchange.....NYSE  
 Auditor .....Ernst & Young LLP Ticker Symbol.....CCE  
 Stk Agt.....American Stock Transfer & Trust Co Outstanding Shares .....477,850,000  
 Counsel.....NA E.P.S.....\$1.065  
 DUNS No.....11-826-7624 Shareholders.....14,198

**Business:** The group's principal activities are to produce, market and distribute bottle and can nonalcoholic beverages. The group purchases and distributes certain non-carbonated beverages such as isotonic, teas and juice drinks in finished form from the coca-cola company. The product brand names of the group includes coca-cola classic, diet coke, sprite, caffeine free diet coke, cherry coke and diet cherry coke, citra, diet coke with lemon and diet minute maid soft drinks. The group's bottling territories in North America are located in 46 states of the United States, the district of Columbia and all 10 provinces of Canada. Its bottling territories in Europe consist of Belgium, continental France, great Britain, luxembourg, monaco, and the Netherlands.

**Primary SIC and add'l.:** 2086

**CIK No:** 0000804055

**Subsidiaries:** 320 Subsidiaries included in the Index

**Officers:** John R. Parker/Sr. VP - Strategic Initiatives, North American Group, Daniel S. Bowling/Sr. VP - Human Resources, John R. Alm/COO, Pres./\$959,500.00, Terri L. Purcell/VP, Deputy General Counsel, Assist. Sec., Hal Kravitz/VP - Business Development, Chief Revenue Officer, Scott Anthony/VP - Investor Relations, Planning, Carol A. Benton/VP - Internal Audit, Norman P. Findley/Exec. VP, John H. Downs/Sr. VP - Public Affairs, Communications, Alexander M. Douglas/45/Dir., Sr. VP, Chief Customer Officer, William T. Plybon/VP, Deputy General

**THE CORPORATE DIRECTORY - Walker's 2007**

Counsel, David G. Van Houten/Exec. VP, Pres. - North American Group/\$634,000.00, Stephen C. Horn/VP, Chief Marketing Officer, Rick L. Engum/VP, CFO - North American Group, Cyril J. Turner/VP - Capital Planning, Value Management, Terrance M. Marks/Exec. VP, Pres. - North American Group/\$382,062.00, Joyce King-lavinder/VP, Treasurer, Daniel J. Markle/VP - US Field Sales Operations, Patrick J. Mannelly/Sr. VP, CFO, Lynn H. Oliver/VP - Tax, Rick A. Frazier/VP - Liability Assurance, Bernard P. Kuerth/VP - Human Resources Processes, Timothy W. Johnson/VP - Labor, Employee Relations, Liston Bishop/VP, Sec., Deputy General Counsel, Edward L. Sutter/VP, Chief Procurement Officer, Vicki R. Palmer/Exec. VP - Financial Services, Administration, Margaret F. Carton/VP - Information Technology, Suzanne D. Patterson/VP - Internal Audit, Charles D. Lischer/VP, Controller, Chief Accounting Officer, Brian E. Wynne/VP - North American Human Resources (45 Officers included in Index)

**Directors:** Donna A. James/49/Dir., Member - Affiliated Transaction Committee, Member - Audit Committee, James E. Copeland/62/Dir., Member - Affiliated Transaction Committee, Member - Audit Committee, Chairperson - Compensation Committee, Member - Nominating - Governance Committee, Phillip L. Humann/61/Dir., Member - Executive Committee, Member - Finance Committee, Chairperson - Nominating - Governance Committee, Alexander M. Douglas/45/Dir., Sr. VP, Chief Customer Officer, Gary P. Fayard/54/Dir., Member - Public Issues Review Committee, Paula R. Reynolds/50/Dir., Chairperson - Audit Committee, Member - Compensation Committee, Trevor J. Eyton/72/Dir., Chairperson - Affiliated Transaction Committee, Member - Audit Committee, Member - Nominating - Governance Committee, Marvin J. Herb/69/Dir., Member - Audit Committee, Chairperson - Finance Committee, Member - Nominating - Governance Committee, Lowry F. Kline/66/Chmn., CEO, Member - Executive Committee, Member - Public Issues Review Committee, Calvin Darden/57/Dir., Member - Compensation Committee, Member - Nominating - Governance Committee, Member - Public Issues Review Committee, Fernando Aguirre/49/Dir., Member - Affiliated Transaction Committee, Member - Compensation Committee, Member - Finance Committee, John F. Brook/58/CEO, Dir., Pres., Summerfield K. Johnston/Dir. - Investor, Member - Affiliated Transaction Committee, Member - Finance Committee, Chairperson - Public Issues Review Committee, Irial Finan/49/Dir., Member - Executive Committee, Member - Finance Committee

**Owners:** Shaun B. Higgins, Fernando Aguirre, James E. Copeland, John J. Culhane, Alexander M.J. Douglas, Irial Finan, Phillip L. Humann, Donna A. James, Terrance W. Marks, Gary P. Fayard, Marvin J. Herb, Summerfield K. Johnston, Paula R. Reynolds, Marvin J. Herb/3.90%, Fernando Aguirre, Phillip L. Humann, Irial Finan, John J. Culhane, John R. Alm, Gary P. Fayard, David Van G. Houten, William W. Douglas, Trevor J. Eyton, Lowry F. Kline, Paula R. Reynolds, Calvin Darden, William W. Douglas, Alexander J. M. Douglas, Summerfield K. Johnston

**Financial Data:** Fiscal Year End:12/31 Latest Annual Data: 12/31/2005

Year	Sales	Net Income
2005	\$18,706,000,000	\$514,000,000
2004	\$18,158,000,000	\$596,000,000
2003	\$17,330,000,000	\$676,000,000

**Curr. Assets:** \$3,395,000,000 **Curr. Liab.:** \$3,846,000,000 **P/E Ratio:** 19.23  
**Plant, Equip.:** \$6,560,000,000 **Total Liab.:** \$19,714,000,000 **Indic. Yr. Divd.:** \$0.240  
**Total Assets:** \$25,357,000,000 **Net Worth:** \$5,643,000,000 **Debt/Equity:** 1.4727

**Coca-Cola FEMSA**

Guillermo Gonzalez Camarena No. 600, Centro De Ciudad Santa Fe, Delegacion Alvaro Ob, 01210; **PH:** 52-5550815100; **http://** www.cocacola-femsa.com.mx; **Email:** krelations@kof.com.mx

**General** - Incorporation .....Mexico **Stock** - Price on:12/22/2006 .....\$37.27  
 Employees .....55,635 Stock Exchange.....NYSE  
 Auditor .....Galaz, Yamazaki, Ruiz Urquiza, S.C Ticker Symbol.....KOF  
 Stk Agt.....NA Outstanding Shares .....184,650,000  
 Counsel.....Cleary Gottlieb Steen & Hamilton E.P.S.....\$2.24  
 DUNS No.....82-194-8064 Shareholders.....NA

**Business:** The group's principal activity is the production, distribution and marketing of certain Coca-Cola trademark beverages in Mexico, Central America (Guatemala, Nicaragua, Costa Rica and Panama), Colombia, Venezuela, Brazil and Argentina. Other activity includes the acquisition, holding and transferring of all types of bonds, capital stock, shares and marketable securities. Brandnames include Coca-Cola, Sprite, Fanta, Coke Light, Sprite Light, Extra Poma, Etiqueta Azul, Schwepes, Tai, Crush, Kin and Hi-C. On 06-May-2003, the group acquired the outstanding stock of Panamerican Beverages Inc.

**Primary SIC and add'l.:** 2086

**CIK No:** 0000910631

**Subsidiaries:** Administracin y Asesora Integral, S.A. de C.V., Copracin Interamericana de Bebidas, S.A. de C.V., Kristine Overseas, S.A. de C.V. (holding company of Brazilian operations), Panamco Bajo, S.A. de C.V., Panamco Mxico, S.A. de C.V., Propimex, S.A. de C.V

**Officers:** Francisco Martinez/Investor Relations Contact, Alfredo Fernandez/Investor Relations Contact, Julieta Naranjo/Investor Relations Contact, Carlos Salazar Lomeln/56/CEO, Alejandro Duncan/50/Technical Officer, Eullio Cerda Delgado/49/Human Resources Officer, Rafael Surez Olaguibel/47/Commercial Planning, Strategic Development Officer, Jos Antonio Fernandez Carbajal/61/Dir., CEO, Ernesto Silva Almaguer/54/COO - Mexico, Hermilo Zuart Ruz/58/COO - Latin Centro, Javier Astaburuaga Sanjines/48/Dir., CFO, Exec. VP - Strategic Development, Hector Trevio Gutierrez/51/Chief Financial, Administrative Officer, John Anthony Santa Maria Otaza/50/COO - Mexico, Ernesto Torres Arriaga/71/VP

**Directors:** David Taggart/Alternate Dir., Mark Harden/Alternate Dir., Alfredo Livas Cant/Alternate Dir., Francisco Garza Zambrano/Alternate Dir., Helmut Paul/Alternate Dir., Sergio Deschamps Ebergeny/Alternate Dir., Eva Garza De Fernandez/Alternate Dir., Jos Luis Cutralde/Alternate Dir., Max Michel Suberville/Alternate Dir., Karl Frei/Alternate Dir., Francisco Jos Calderm Rojas/Alternate Dir., Geoffrey J. Kelly/Alternate Dir., Mariana Garza De Trevio/Alternate Dir., Carol C. Hayes/Alternate Dir., Alejandro Bailleurs Gual/Alternate Dir., Herbert Allen/Alternate Dir., Arturo Estrada Teanor/Alternate Dir., Jose Antonio Fernandez/53/Dir., Jos Manuel Canal Hernandez/67/Dir., Brbara Garza De Braniff/49/Dir., Charles H. Mctier/68/Dir., Francisco Zambrano Rodriguez/54/Dir., Daniel Servitje Montul/48/Dir., Enrique Senior/64/Dir., Paulina Garza De Marroquin/35/Dir., Eduardo Padilla Silva/Dir., Alfonso Gonzalez Migoya/62/Dir., Irial Finan/51/Dir., Jos Antonio Fernandez Carbajal/61/Dir., CEO, Gary Fayard/55/Dir. (37 Directors included in Index)

**Owners:** The Coca-Cola Company/39.60%, Public/14.70%, FEMSA/45.70%

**Financial Data:** Fiscal Year End:12/31 Latest Annual Data: 12/31/2004

Year	Sales	Net Income
2004	\$4,170,960,000	\$516,493,000
2003	\$3,183,491,000	\$204,791,000
2002	\$1,684,675,000	\$241,295,000

**Curr. Assets:** \$872,063,000 **Curr. Liab.:** \$985,175,000  
**Plant, Equip.:** \$1,687,257,000 **Total Liab.:** \$3,467,533,000 **Indic. Yr. Divd.:** \$0.340  
**Total Assets:** \$6,092,873,000 **Net Worth:** \$2,625,340,000 **Debt/Equity:** NA